

# Dan Stalp

Transformational Speaker and Sales Expert

## living a life of significance



Dan's strength as an impactful presenter begins with the **"Why"** behind the **"What"**, in terms of becoming the best person you can be.

Whether living life significantly, having an attitude of gratitude, or being the best sales professional possible—once Dan has inspired you to want more—he gives wise, practical advice on how to get more.

Dan's presentation style subscribes to the adult learning model which is interactive, entertaining, and more likely to leave a lasting impression on all who participate.

## Keynote and Seminar Topics

### **"Living a Life of Significance"**

Includes a signed copy of my book **"The Reunion"**. The session includes work done individually, in small groups at their table, and as a whole group—as we discover the difference between living a successful life versus a significant life.

### **"The Sales Answer Man"**

Includes a copy of the Amazon best seller book **"The Sandler Rules"** by CEO of Sandler Training, David Mattson.

The session begins with a brief session outlining a few of the Sandler rules from the book followed by sales and sales management questions from the audience for "The Sales Answer Man" to solve during this session.

### **"Break the Rules and Close More Sales"**

Includes a signed copy of the Amazon best seller book **"The Sandler Rules"** by CEO of Sandler Training, David Mattson.

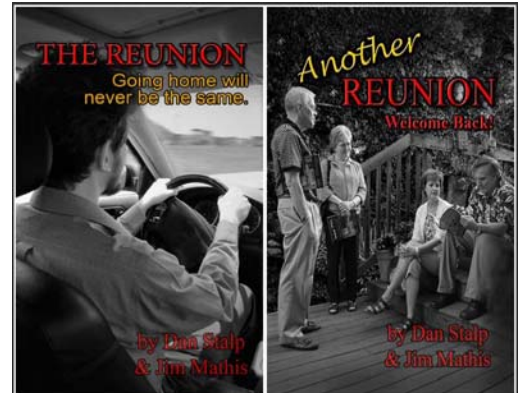
The session helps attendees learn how traditional selling contributes to bad behavior from our prospects and clients. By "breaking the rules", we can interrupt the non-productive prospect patterns leading to more money in the bank!

### **"The Power of Gratitude"**

Includes a signed copy of my book **"The Reunion"**. Discover why some people have more gratitude in their lives than others.

Knowing why having more gratitude is healthy, leads to the reflective question, "How do I get more gratitude in my life?" The session ends with 4 practical ways to redirect any "stinking thinking" to "gratitude and joy"!

Acclaimed Co-Author of  
***The Reunion***  
and  
***Another Reunion***



featured in the movie  
***"A Long Way Off"***

"Thank you for an outstanding presentation. Our staff was touched and we received many wonderful compliments about your presentation from our employees."

**Timothy C. Steele**

President, Associated Audiologists, Inc.

"Dan, your gifts are many—and thank you for sharing your gifts with us . . . We were truly inspired!"

**Leslie Knop**

Executive Director, Catholic Foundation of Kansas

"What a fantastic keynote . . . During tough economic times, your message was exactly what our members needed! Thank you!"

**Jan Burchett**

Executive Director  
National Association of Remodelers

"You were terrific and your message was very well received. We are very grateful to have had you with us—you were just what we needed!"

**Kelly Byrnes**

MRI Global

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